# CHOOSING A TEMPORARY SPACE PROVIDER

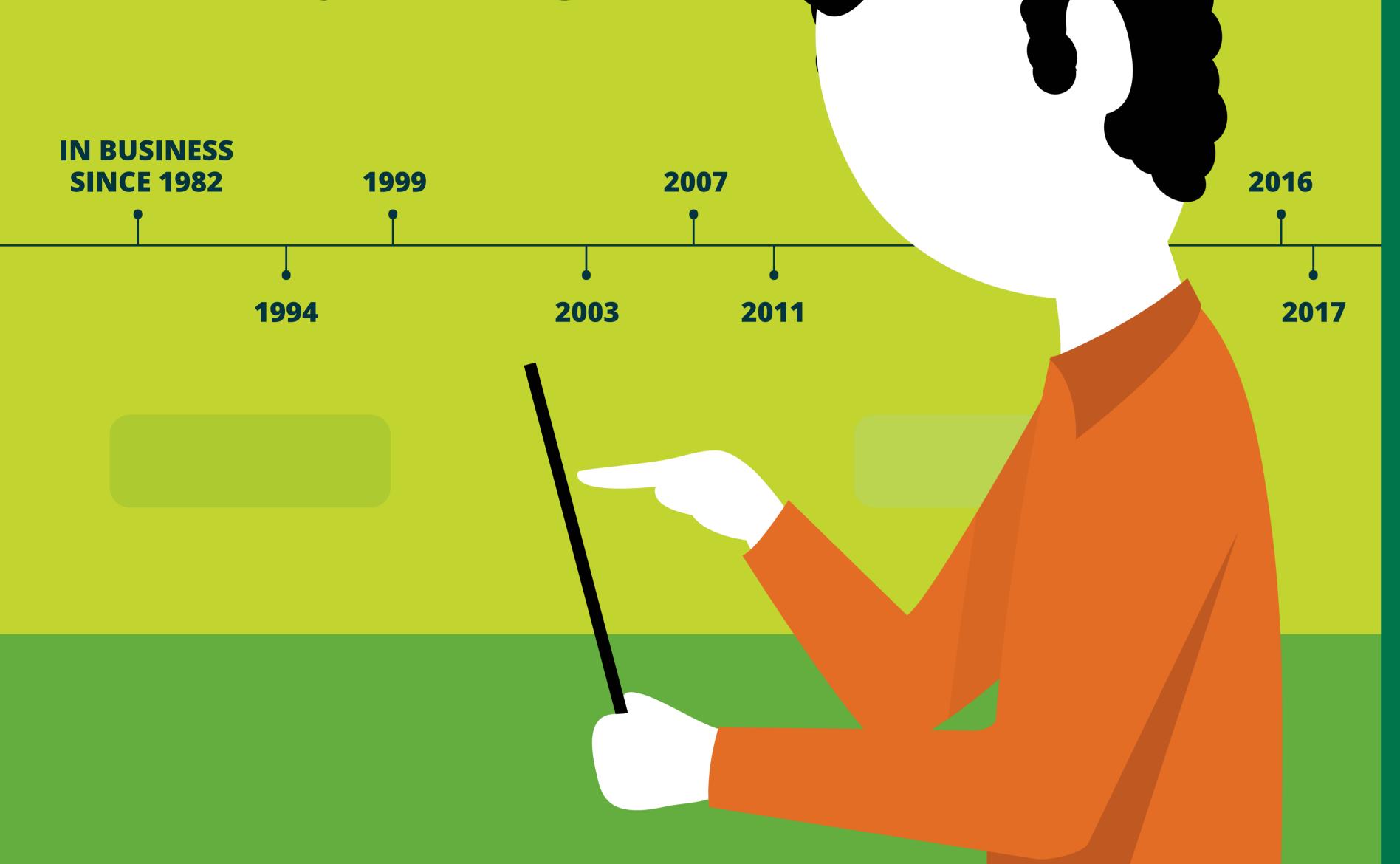
Using temporary workspace can bring a great deal of flexibility, convenience and cost savings to your project. But truly gaining these valuable benefits comes down to choosing the right provider. Whether you're planning to lease or buy, here are some factors to consider when making your choice.

### EXPERTISE

How long has the provider been in business?

#### Do they know local regulations?

Do they have a good track record in your industry and region?





## TURNKEY SOLUTIONS

Can the supplier be your single source for everything you need, including furniture, fixtures, technology, supplies and installation services?

### SERVICE AND EASE

- Trust the Supplier to deliver?
  - Will they make life easier?
- Are they Responsive?
  - Flexible?
  - Committed to your business?

# **CLARITY AND HONESTY**

Is the proposal clear and simple? Do you get the vibe that the supplier is a straight shooter, and the relationship will be open and accommodating?

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PROPOSAL







#### REPUTATION

What do others think of the provider? Seek referrals from peers. Look at online reviews. Ask for references and call them. Visit the provider's current installations.

#### AVAILABILITY AND QUALITY

Does the supplier have the right assets near you? Can you expect the units to be durable, clean, well maintained and ready for use?



**COST AND EFFICIENCY** 

Remember, your total cost is more than just the building's lease rate. Items such as stairs, furnishings, security and insurance are needed to make the space work, but are often left off the estimate. Plus, if you have to take the time to source these items individually, and that impacts your schedule, there's also the cost of lost productivity. To save time and money, ask the provider if they can handle everything with one quote, one delivery and on one bill.

# **READY TO WORK**

No matter your industry, requirements, schedule or location, WillScot is ready. Our passion is to deliver an immediately functional temporary workspace solution, so your people can get in and get right to work.

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